Move People to Action

People Managers

Practical ways to motivate & support your team during the implementation of major change.



What are some outcomes of the workshops in the portfolio?

- Bridge the gap between executive leadership and your employees, even if you are not always completely clear on direction.
- Learn the fundamentals of human change & how to pull with rather than against them.
- Understand your role as a local sponsor, including behavior during times of change.
- Position even difficult change (e.g., layoffs) to increase the likelihood of success.
- Learn the 'holy grail' of rolling out change, the truth about resistance, and what to do about it.
- Exactly what you should say (and NOT say) when discussing the change with your people.
- How to quickly free up resources and people's headspace right before implementation.
- Create employee goodwill and momentum by anticipating objections and excuses.
- Use the fastest process ever to move an implementation through the organization.
- Why 'implications' rule local implementation & how you must plan for bad news
- Maintain employee resilience throughout implementation; the one discussion they *must* have.
- How individual preferences complicate implementation & 4 ways to address them.
- Get comfortable creating the engagement and motivation that gets and sustains results.
- Learn the #1 way to help people own & resolve their own concerns.
- The power of expectation....learn to expertly uplift employee mood & mindset.
- The best way to surface serious problems after the implementation has begun.
- Options and timing for people who refuse to adopt new ways of working.
- How to gauge the stress level of the organization and determine what to do about it.
- What to do to keep people committed, let go of the past, and work in a new way.

Who should attend? When?

People Managers responsible for leading people to implement change in their local organization. Course length varies from 2-3 hours, and can be delivered in person or virtual live. Consult each course listing for details.

How do we get started?

Contact us to evaluate your needs and design your company's change leadership capability plan.

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